

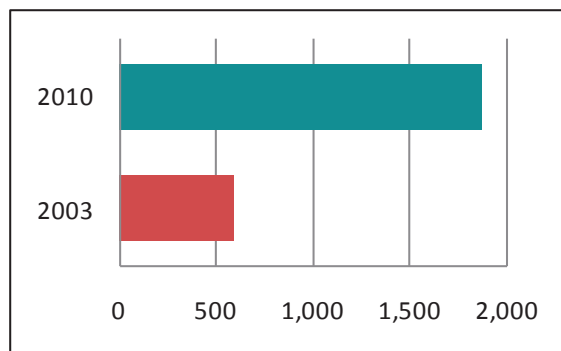
# INDUSTRY PROFILE: INFORMATION & COMMUNICATIONS TECHNOLOGY (ICT)



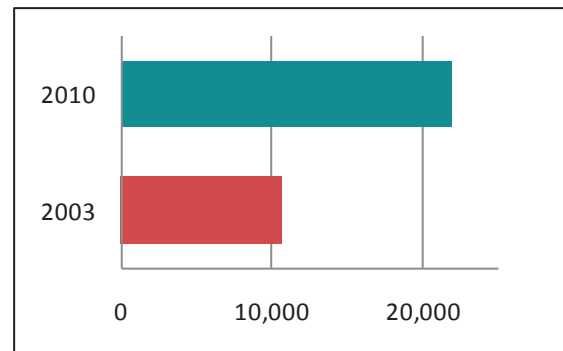
## Loudoun County, VA is a winning location for ICT

ICT is Loudoun's largest industry cluster, employing 22,000 people in 2010. This represents 16% of the total Loudoun County employment and 22% of Loudoun companies. Since 2003, the number of businesses in the cluster has grown by **216%**, and its employment has **more than doubled**.

### ICT Establishments Growth



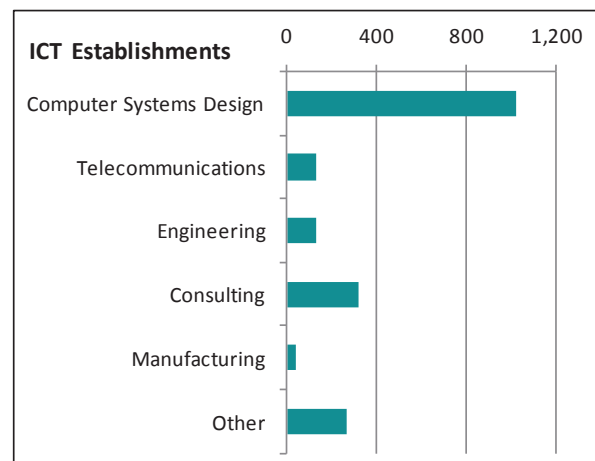
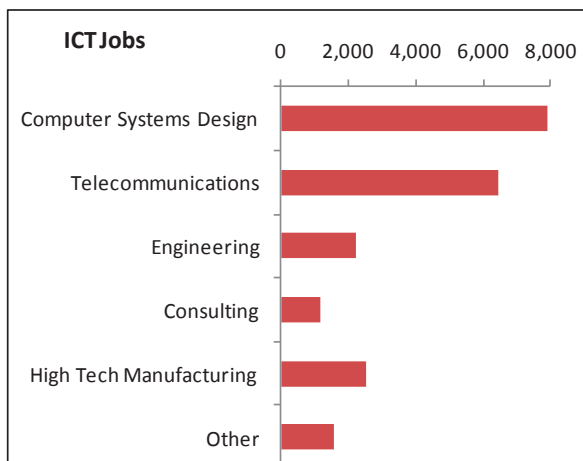
### ICT Jobs Growth



## Leading ICT Subsectors

Computer Systems Design and Related Services is Loudoun's leading ICT subsector representing 54% of ICT firms and employing 36% of the cluster's workforce in 2010. Major operations include Neustar, Verisign and Computer Sciences Corporation.

One of the world's most fiber-rich locations, Loudoun is a leading telecommunications and Internet hub. AOL and Verizon are the key players located here.



# Highly Skilled Workforce

Loudoun's diverse workforce is one of the most educated in the United States. Loudoun is in close proximity to federal research, development and policy formation resources, including campuses of the region's top universities and colleges. The Washington metropolitan area also has more scientists, engineers and advanced degrees per capita than any other location in the U.S.

**Virginia is #1 on TechAmerica "Highest Concentration of Technology Workers in the U.S."**

*"People who live in Loudoun County have tremendous technical skills and experience."*

*Mark Madigan, President of IT Cadre*

## Business Opportunities

*"The Dulles Technology Corridor, centered in Loudoun County, hosts the largest number of internet, satellite and defense companies in the nation."  
Moody's Economy.com - January 2009*



In 2010, 2% of the ICT companies had 100 or more employees; these firms accounted for 60% of overall employment in the cluster. There are more than 1,000 companies with two or fewer employees, many of which appear to be home-based businesses.

**Loudoun County Employment**



**160 of Every 1,000 Workers in Loudoun County are Employed in ICT Cluster**

The Department of Economic Development assists businesses with business location, site selection, and business expansion needs within Loudoun County, Virginia. To learn more, visit [biz.loudoun.gov](http://biz.loudoun.gov) or call 703-777-0426.